





AN INNOVATIVE PROGRAMME

FOR BANYAN TREE GROUP PROPERTY OWNERS











THE BANYAN TREE GROUP

Banyan Tree, one of the world's leading international operators of resorts, residences and spas, offers guests a signature blend of romance and travel with a green conscience.

The philosophy behind the brand is based on rejuvenation of the body, mind and soul – a Sanctuary for the Senses.

The same ethos unfolds at the group's private residences with all the respective Banyan Tree, Angsana, Cassia, and Laguna brands within the group now offering exclusive properties in an ever-expanding range of desirable destinations including China, Indonesia, Vietnam, Malaysia, Mexico, Thailand, and beyond.

Future plans will see the property portfolio expand to yet more inspiring locations.



THE SANCTUARY CLUB

Owners who buy into the Banyan Tree Group's properties enjoy far more than top quality design, bricks and mortar to call home. The Group's signature property owners programme – The Sanctuary Club – offers a chance to enjoy a luxury lifestyle and explore a range of new destinations and experiences.

Delve into the historic Medina from a private historic riad in Marrakech, or feel the excitement in the air seep into your veins and flow through your being at a pool villa island resort in the Maldives. Sanctuary Club owners are recognised with special privileges and enjoy unique experiences with an extensive range of discounts and benefits offered throughout Banyan Tree Group properties worldwide.

As an additional bonus, owners whose properties are managed under a hotel branded rental scheme may exchange part of their annual entitlement for a complimentary stay at any destination within participating locations.





THE PRIVILEGES

Owners receive preferential treatment across the Banyan Tree Group's network of heritage hideaways, urban pied-à-terres and tropical getaways.

Whether it's a golf weekend in Vietnam on an 18-hole championship course, or a tropical getaway on Phuket within an upscale integrated resort community, owners receive exclusive privileges from the Banyan Tree Group worldwide at resorts, spa, golf courses and retail galleries.

Property owners also enjoy the chance to experience new properties within the Banyan Tree Group network, with trial stays offered for new hotel openings.





THE BENEFITS

Discount privileges at worldwide resorts:

- Hotel accommodation*
- Spa
- Restaurants
- Gallery merchandise
- Airport and ferry transfers**
- Golf (Phuket, Bintan, Lăng Cô)

Priority wait-list on reservations

Early check-in / late check-out***

Invitations to join Xperential Guest Program (pre-opening, trial stays at new resorts)

Banyan Tree Community (invitation to Banyan Tree organized events worldwide)















^{*} Best available rate at time of booking, terms and conditions apply

** Selected destinations only

*** Subject to availability on day of arrival / departure

THE EXCHANGE PROGRAMME

Stroll along the ancient cobblestone streets of Lijiang, under the watchful eye of the Jade Dragon at Snow Mountain, where time seems to have stood still for 800 years.

Embark on an adventure through the Maya Riviera to discover mystical ruins and swim with turtles and rays through a colourful coral garden.

When new horizons beckon, Banyan Tree, Angsana, Cassia, and Laguna homeowners can exchange 15 days from their annual entitlement to discover incredible destinations within participating locations.











THE EXCHANGE PROCESS

The mechanism of the Exchange Programme is simple:



An owner deposits 15 days of his annual entitlement into the exchange pool. These days then are attributed a monetary value based on the actual average daily rate for the past year.



The monetary value deposited can then be used to redeem for rooms and villas at participating properties at the best available rate at time of booking.



Bookings can be requested via the centralised team.



Reservation requests operate on a first come, first served basis. Once all days are utilised in a particular property (redeemed nights equal deposited nights), the property is no longer available for exchange.









THE DEDICATED TEAM

A centralised multilingual team at Sanctuary Club handles all owner enquiries, accommodation reservations and requests.

In addition to assisting members, the team of well-trained staff maintains owner preferences to ensure a perfectly smooth and customised booking service and a memorable stay.

Attention to detail is defined by the on-property resort hosts, whose responsibilities include arranging airport transfers, personalised check-in, booking resort restaurants, spas and activities as well as a range of other concierge services.

















DESTINATION NETWORK

ANGSANA BANYAN TREE CASSIA

DHAWA

With a network of 40+ properties in destinations across the world, owners are offered the chance to seek out a wide choice of new travel inspirations and discover a world of wonders.

GROUP



THE EXCHANGE NETWORK

CURRENT DESTINATIONS



CHINA

Fuxian Lake Hangzhou

Tengchong-Hot spring Village Xian Lintong

INDONESIA

Bintan LAOS

MAURITIUS Balaclava

Velavaru

lhuru

MOROCCO

THAILAND

Riads Collection Morocco

VIETNAM Lăng Cô

Maison Souvannaphum

MALDIVES

Laguna Phuket

Angsana Villas Resort Phuket



CHINA

Chongqing Beibei Huangshan

Hangzhou Jiuzhaigou

Lijiang

Macau

Ringha

Sanya Tianjin Riverside Yangshuo

Ungasan, Bali

Bintan

INDONESIA

KOREA

Club & Spa Seoul

MALDIVES Vabbinfaru

MEXICO

Cabo Marqués

Mayakoba

MOROCCO Tamouda Bay

SEYCHELLES Seychelles

THAILAND

Bangkok

Phuket DoublePool Villas

Phuket Resort Phuket Spa Sanctuary

Samui

VIETNAM

Lăng Cô



INDONESIA Bintan

THAILAND Phuket



DHAWA

Cayo Santa Maria

LAGUNA

THAILAND

 Dusit Thani Pool Villas Laguna Holiday Club Phuket Resort



THE EXCHANGE NETWORK

FUTURE DESTINATIONS



CHINA Chongqing Beibei Dunhuang Fuzhou Changle Huizhou Luofushan Kunming North Lang Fang Nanjing Tangshan Qingcheng Shan Wuxi

MALAYSIA

Telak Bahang, Penang

SPAIN Marbella Penon del Lobo

Janabiya

BANYAN TREE

BAHRAIN

Anji Batu Bay Dunhuang Emeishan Jilin Riverside Tianjin Yangliuqing Wuxi Xian Lishan Yangcheng Lake

CHINA

INDIA Goa

MALAYSIA

Signature Pavilion, Kuala Lumpur



Properties participating in Exchange Programme



Properties participating in Exchange Programme



